

## If Youre Not First Youre Last Sales Strategies To Dominate Your Market And Beat Your Competition

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### If Youre Not First Youre

If Youre Not First, Youre Last is a challenge in The Dust.The objective is to race around the speedway and jump off the ramp at the end in 18 seconds or less. Starting from the gate past the Catch-a-ride in the Hodunks' territory, the Runner must follow the track straight, heading around the...

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## **Lawyers: If You're Not First, You're Last**

I wrote in my New York Times Best Selling Book If You're Not First, You're Last about the importance of being the #1 in your industry. The importance of this can never be understated. This is the concept of being in the #1 position in your customer's mind when it comes to your product or service.

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"If you ain't first you're last" The same applies when it comes to mobile rankings (and CTR) <http://www.seoclarity.net/events/clarity-14/speakers/ryan-heuser/>

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If You're Not First, You're Last Quotes Showing 1-1 of 1 "Problems are opportunities, and conquered opportunities equal money earned." — Grant Cardone, If You're Not First, You're Last: Sales Strategies to Dominate Your Market and Beat Your Competition

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In this book summary of If You're Not First, You're Last by Grant Cardone, you'll find my notes, valuable lessons, and important action steps.. If You're Not First, You're Last Summary. There are four options when an economic crisis happens: I refuse to play. Let's get back to what we used to do.

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### **If You're Not First, You're Last: Sales Strategies to ...**

Being first to the market is not as important as being number one in your category; you don't necessarily have to be the company introducing a product to be the best choice in the buyer's mind. If you aren't number one in your category or field, then you are in a precarious and dangerous situation.

### **If You're Not First, You're Last (Book Summary)**

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